



135 Berkshire Street, Cambridge, Massachusetts 02141

June 20, 2023

TO THE HONORABLE MEMBERS OF THE SCHOOL COMMITTEE:

CONTRACT: Printing & Mailing Services (FY24 Contract)

RECOMMENDATION:

That the School Committee approve a contract with the following vendor, funds to be provided in accordance with the budget reference listed below. Procurement procedures for this purchase have complied with Chapter 30B of the laws of the Commonwealth of Massachusetts.

<u>Contractor</u>	<u>Period of Contract</u>	<u>Amount</u>
Sterling Business Products PO Box 845 Medford, MA 02155	7/01/23 – 6/30/24	\$250,000.00

DESCRIPTION: This contract is for printing and mailing services for all schools and departments. The contract amount is based on school and department expenditures in FY 23.

ADDITIONAL INFORMATION

See the attached supplemental information for additional details.

SUPPORTING DATA, RULES OF THE SCHOOL COMMITTEE: Chapter III, Section 12..." motions calling for the appropriation or expenditure of money require the affirmative vote of four members."

BUDGET REFERENCE:

Fund		Account		Dept.	
15000	General Fund	53404	Reproduction & Printing	Various	Various Schools & Departments

Respectfully Submitted,

Victoria L. Greer, PhD
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Superintendent of Schools

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SUPPLEMENTAL INFORMATION: Sterling Business Contract

District Wide Contract: Printing & Mailing Services

Total Amount of Contract: \$250,000.00

Sterling Business is a state contract vendor with whom CPS regularly does a large volume of business. Based on FY23 expenditures (see table below), we seek to execute a blanket¹ contract for the district for FY24 valued at \$250,000.

Sterling Business Products
FY23 Expenditures by Department/School

Academics & Schools	\$ 43,090.97
Baldwin	\$ 975.00
Cambridgeport School	\$ 2,880.00
COVID-19 Related	\$ 26,652.00
CRLS	\$ 28,589.00
Elementary & Secondary Education	\$ 20,540.96
Equity, Inclusion & Belonging	\$ 5,970.00
Facilities Management	\$ 7,155.00
Finance	\$ 1,745.00
Communications	\$ 48,048.30
Fletcher Maynard Academy	\$ 940.00
Food & Nutrition	\$ 2,091.16
High School Extension Program	\$ 395.00
Human Resources	\$ 600.00
Mathematics	\$ 150.00
Multilingual Learner Education	\$ 600.00
Office of Student Services	\$ 2,475.00
Peabody School	\$ 300.00
RSTA	\$ 1,872.90
School Committee Office	\$ 1,980.00
Superintendent's Office	\$ 1,191.00
Student Registration Center	\$ 7,875.00
Title One	\$ 8,605.00
Visual & Performing Arts	\$ 150.00
Transportation Office	\$ 13,645.70
TOTAL	\$ 228,516.99

¹**Blanket Contract:** In an effort to coordinate procurement contracts across departments district-wide, the CPS Purchasing department arranges blanket contracts for vendors with whom the district annually does a large volume of business. These contracts enable CPS – but do not obligate it – to procure goods and services up to the contract value. The contract amounts are based on the volume of products/services purchased in the prior fiscal year. Organizing contracts in this manner streamlines the purchasing process by reducing the number of contracts executed and expediting the fulfillment of orders throughout the year.